/ESTMENT TRANSPORT & LOGISTIC

Top 150 logistics shares in the focus of the fund industry

The unique overview of listed companies from the logistics sector! Information • Authorities • Reportable Shareholders • Financial Figures

Available separately: Exclusive data matrices of logistics-related investments of the international fund industry, available for ten different market segments!















IMPRINT

WORLD INVESTMENT STUDY TRANSPORT AND LOGISTIC (PDF e-Book)

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WORLD INVESTMENT STUDY TRANSPORT AND LOGISTIC: MATRICES+

(Excel Data Matrices from ten different market segments)

Publication Date: January 2022

Author: Norbert Paulsen (AfU Research GmbH)

As an editor of the business news agency *vwd*, the capital market publication *Börsen-Zeitung*, the mid-tier magazine *impulse*, as head of Investor Relations/Public Relations at *Buderus AG*, as well as years of cooperation with the *DVZ Deutsche Verkehrs-Zeitung*, the author has a wide range of relevant experience in the fields of logistics and funds.

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WORLD INVESTMENT STUDY TRANSPORT & LOGISTIC

Top 150 logistics shares in the focus of the fund industry

Are you looking for an overview of the top 150 stock-listed companies in the logistics sector? The World Investment Study Transport and Logistic provides you with all the relevant information in a clearly structured format! It makes use of two extensive databases by the author Norbert Paulsen (AfU Research GmbH), whose data goes back to 1996:

Company database

Includes current master data, descriptions, key figures on all listed companies in the D/A/CH region and almost all companies in the major European indices.

In addition, it includes the most important companies from the USA, Canada, China and Japan - a total of around 3,300 companies. It contains a further 8,500 listed companies and around 23,000 unlisted companies and foundations with master data.

The database stands out due to its large size as well as the timeliness and transparency of its data!

Fund ownership database

Comprises the entire portfolios of more than 47,000 investment funds worldwide, including all funds under German law and all U.S. funds with investments in equities in the D/A/CH region.

With this data and its sources, you gain deep market insights that are indispensable for your (competitive) analysis!

The study itself provides a unique overview of the listed companies associated with the logistics industry.

Your benefit:

- ✓ Identification of potentials as well as interesting shares from the growth sector logistics
- ✓ Decision support for logistics companies that want to invest in their traditional sector
- ✓ Deep insights into the specific market environment for competitive analyses for listed logistics companies and for all related market participants
- ✓ Overview for all non-listed companies dealing with equity financing through the issuance of shares

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150 SHARES IN THE SPOTLIGHT

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EDITORIAL

The volume of global trade in goods and services will exceed USD 24 trillion in the current year, according to the latest forecast by the World Trade Organisation in October 2021. About a quarter of this number relates to goods that have to be moved from A to B all over the world. Added to this is the trade of goods within the single countries. It is therefore essential for every economy that the supply chains work smoothly both locally and internationally. The transport and logistics sector ensures this. It therefore forms the nervous system of the global economic cycle.

Until the beginning of 2020, it had largely been taken for granted that the companies in the sector would easily fulfil this significant task. This is almost universally the case for the European fund companies as well. There, the transport and logistics sector is mostly located somewhere below the industry or infrastructure sectors. But this now seems to be changing fundamentally. The effects of interrupted supply chains in general and the supply bottlenecks in the UK caused by the shortage of truck drivers in particular have brought the sector a lot of attention on the capital market. This attention is increasingly reflected in the investment strategies of fund investors.

At DWS, for example, the largest German fund company, portfolio management now spends noticeably more time analyzing companies in the transport and logistics sector, which results in increased exposure. Nevertheless, European investment companies still attach much less importance to the sector compared to what has been the case in the USA for a long time. That is where the real game is played, which is most likely mainly due to historical reasons.

The construction and expansion of the railway network from the Atlantic to the Pacific and from Alaska down to Mexico in the 19th century was essential for the country's development into a major world player. Only in this way could the local competences be linked to a continental unity and the economic foundation could be substantially broadened. The subsequent boom in the automobile and aircraft industries further strengthened this foundation and opened up additional perspectives for the US economy. This has always been associated with great stories of entrepreneurial success, which continue to shape society in the USA to this day. The extraordinary importance of the transport industry is therefore almost genetically anchored there.

For the listed US companies in the sector, this entails considerable advantages compared to their European competitors. This applies first and foremost to the competition for capital. Those who are ahead are correspondingly flexible in implementing even the most ambitious growth plans. The rapid development of XPO Logistics is an example. Under the leadership of Bradley S. Jacobs, more than a dozen companies were acquired and founded between September 2011 and 2014, and a large number of branches were opened. As a result, revenues jumped from USD 158 million in 2010 to USD 2.36 billion in 2014. The acquisition of the French logistics group Norbert Dentressangle pushed turnover to USD 7.6 billion in 2015 and pushed XPO into the ranks of global players.

Without the support of the stock market, the growth of XPO would hardly have been possible. In addition to the two state funds of Canada and Singapore, Bradley brought several dozen of the most renowned US investment companies on board, such as Fidelity, Vanguard and Morgan Stanley. This example impressively shows how important it is for European logistics companies that the local capital market opens up to their concerns. This applies even more in the current global consolidation process, in which only DSV Panalpina is involved at US level in Europe. However, several more have the potential to do so.

With this study we want to offer all investors, private as well as professional, a well-founded overview of the shares in this growing sector. For listed logistics companies and all market participants associated with them, we provide a deep insight into their specific market environment. Non-listed companies may thereby receive an incentive to look into the topic of equity financing through the issuance of shares.

The detailed fund evaluation furthermore provides a unique insight into the logistics-related investments of the international mutual fund companies. They represent the largest investor group on the stock market. Their activities have an immense influence on the development of share prices. In this respect, this detailed analysis, which contains a total of around 8,000 single funds with commitments in the sector, is of strategic relevance for every listed company in the logistics sector or its CFO, as well as for each of its capital market service providers.

Through comparison with the peer group, potential investors become visible. This is essential both for the targeted expansion of the investor mailing list, the preparation of capital increases as well as the planning and controlling of roadshows. In addition, it becomes evident how one's own company is perceived on the capital market in comparison to the rest of the sector. If, for example, a company's shares are significantly underrepresented in the funds for no obvious reason, it indicates that the potential of addressing investors has been underutilized.

The 150 companies are divided into ten main logistics sectors. In this selection, we have focused particularly on the German-speaking region and BeNeLux. The major European share indices and the S&P 500 are also included. In addition, companies were included that are covered in DVZ's reporting and are therefore of particular interest to the sector. We do not claim complete coverage. We invite the readers to participate in a dialogue, the results of which we are glad to incorporate into the further development of the study.

An exciting reading wishes you

Norbert Paulsen

150 SHARES IN THE SPOTLIGHT

Top logisticians

DSV Panalpina A/S Deutsche Post AG

Kühne + Nagel International AG

Expeditors International of Washington Inc.

GXO Logistics, Inc. XPO LOGISTICS, INC.

Generalists

Sinotrans Ltd.

NTG Nordic Transport Group A/S

DFDS A/S

BREMER LAGERHAUS-GESELLSCHAFT -

Aktiengesellschaft von 1877-Müller - Die lila Logistik AG

Bolloré S.A. Getlink SE

ID Logistics Group Clipper Logistics Plc

Wincanton Plc

Compania de Distribucion Integral Logista S.A.

Kerry Logistics Network Ltd. Irish Continental Group PLC

Atlantia S.p.A. Logwin AG BVZ Holding AG

Imperial Logistics Limited Waberer's International Nyrt. Werner Enterprises Inc. C.H. Robinson Worldwide Inc. J.B. Hunt Transport Services, Inc.

Ryder System, Inc.

Courier/Express/Post

bpost S.A.
Royal Mail PLC
Poste italiane SpA

YAMATO HOLDINGS CO., LTD.

InPost S.A. PostNL N.V.

Österreichische Post AG CTT - Correios de Portugal S.A. United Parcel Service Inc.

FedEx Corp.

Air transport

Qantas Airways Ltd. Sydney Airport

Fraport AG Frankfurt Airport Services

Worldwide

Deutsche Lufthansa Aktiengesellschaft

SAFRAN S.A.

International Consolidated Airlines Group S.A.

Cathay Pacific Airways Ltd.

Airbus Group SE Flughafen Wien AG PJSC Aeroflot Flughafen Zürich AG Ferrovial S.A.

Aena S.A.

TURKISH AIRLINES, INC.

Boeing Co.

Delta Air Lines, Inc.

American Airlines Group Inc. Howmet Aerospace Inc. United Airlines Holdings, Inc.

Maritime traffic

Euronav S.A. EXMAR NV Frontline Ltd.

A.P. Möller - Maersk A/S

MPC Münchmeyer Petersen Capital AG

HAMMONIA Schiffsholding AG EUROKAI GmbH & Co. KGaA Hamburger Hafen und Logistik AG

Hapag-Lloyd AG Ernst Russ AG Lloyd Fonds AG Tallinna Sadam AS AS Tallink Grupp Cargotec Corp. Wärtsilä Oyj

Piraeus Port Authority S.A. Thessaloniki Port Authority S.A. Orient Overseas (International) Ltd. China Merchants Port Holdings Company

Limited

MPC Container Ships ASA

DNB Bank ASA

Wallenius Wilhelmsen Logistics ASA

BW LPG Ltd.

Rail Transport

SBF AG Vossloh AG

Schaltbau Holding AG

Alstom S.A.

Canadian Pacific Railway Ltd. Canadian National Railway Co.

Stadler Rail AG

Norfolk Southern Corp.

Union Pacific Corp.

CSX Corp.

Kansas City Southern Inc.

Logistics-affine companies

Qube Holdings Limited

KION GROUP AG

Clean Logistics SE

Deufol SE

DEUTZ AG

Jungheinrich AG

Aves One AG

KROMI Logistik AG

VTG AG

SC Klaipedos Nafta

PALFINGER AG

Kapsch TrafficCom AG

Commercial vehicles

Daimler AG

VOLKSWAGEN AG

STS Group AG

Schaeffler AG

ElringKlinger AG

JOST Werke AG

Knorr-Bremse AG

TRATON SE

Valeo S.A.

Stellantis N.V.

Toyota Motor Corp.

Magna International Inc.

SAF-HOLLAND SE

Frauenthal Holding AG

AB Volvo

Autoneum Holding AG

Ford Motor Co.

General Motors Co.

PACCAR Inc.

VGP N.V.

Logistics real estate

Intervest Offices & Warehouses nv

MONTEA S.C.A. SICAFI

Warehouses De Pauw NV/SA

Warehouses Estates Belgium S.C.A.

Deutsche Industrie REIT-AG

Segro PLC

The Wharf Holdings Ltd.

CORESTATE Capital Holding S.A.

B&S GROUP S.A.

Shurgard Self Storage SA

Koninklijke Vopak N.V.

Merlin Properties SOCIMI S.A.

ProLogis, Inc.

Digitalision

Wisetech Global Limited

JD.com Inc.

SAP

Software AG

SUSE S.A.

PRO DV AG

Funkwerk AG

ORBIS AG

PSI Software

Frequentis AG

Indra Sistemas S.A.

Microsoft Corp.

Oracle Corp.

Apple Inc.

Top logisticians - DSV Panalpina unjustly neglected

Since 2015, DVZ – Deutsche Verkehrs-Zeitung has published a semi-annual peer group analysis of the logistics companies with global operations. In retrospect, these analyses are documents of a radical consolidation process that has left its tracks even at the level of the top logistics companies. This process was and is actively shaped in particular by the Danish DSV. In January 2016, the Danes took over UTi Worldwide Inc., a company that employed around 23,000 full-time employees in 58 countries in more than 300 offices and 200 logistics centres. After only 18 months, the integration was completed and margins remained at a high level.

In the bidding battle for CEVA Logistics AG, DSV was beaten by the French shipping group CMA CGM in 2018. The takeover of Panalpina Welttransport Holding AG, which resulted in the name change to DSV Panalpina, was then realised in August 2019. The financing was largely carried out through a share swap. Since then, the Ernst Göhner Foundation has been the largest single shareholder. This was followed in April 2021 by the announcement of the acquisition of the global logistics activities of the Kuwaiti Agility Public Warehousing Company K.S.C.P - also largely financed by the issue of shares, with the Kuwaitis taking second place in DSV Panalpina's shareholder structure.

As a result of these mega-transactions, DSV Panalpina's turnover has jumped by 128 percent from 2015 to 2020, to DKK 115.9 billion. The success is reflected in the margins. Based on earnings before taxes and financial result, the profit margin on sales improved from 5.88 percent in 2015 to 6.35 percent in 2020. But that is not all. The Danes are now also said to be interested in the Deutsche Bahn subsidiary Schenker.

A company can hardly be more successful. It is therefore hard to imagine why DSV Panalpina shares, with 568 fund investments, only rank in the middle of the list of stocks favoured by fund investors, even among pure logistics companies. In any case, those funds that were already invested at the end of 2015 had reason to be pleased, because the share price has since risen from around EUR 35 to over EUR 220.

Sample

DSV Panalpina A/S

Company Profile

DSV Panalpina A/S is a leading global provider of transport and logistics solutions. "DSV Air & Sea" moves more than 2.2 million TEU of ocean freight and more than 1.25 million tonnes of air freight worldwide every year. "DSV Road" represents one of the top addresses in European land transport and is increasingly active in North America. "DSV Solutions" designs and implements logistics solutions with its customers that increase the efficiency of operational processes and thus contribute to value enhancement. This business segment has more than 400 warehouses with a total area of over 5.0 million sqm. On 19 August 2019, DSV A/S completed the acquisition of Panalpina Welttransport (Holding) AG. The company was subsequently renamed DSV Panalpina A/S. In April 2021, DSV Panalpina announced the acquisition of the global logistics activities of Aglity Public Warehousing Co. K.S.C.P. by way of a share exchange. The combined pro forma turnover is estimated at around DKK 160 billion.

General Information

Address: Hovedgaden 630 Contact: Fleming Ole Nielsen Country: Denmark
DK-2640 Hedehusene E-Mail: investor@dsv.com Sector: Freight transport

Internet: www.dsv.com Phone: +45-43-20-30-40

Fiscal Year End: 31.12. Fax: -

Authorities

Executive Board: Michael Ebbe, Jens H. Lund, Jens Bjørn Andersen

Supervisory Board: Thomas Plenborg (chair), Jorgen Moller (deputy), Malou Aamund, Birgit W. Norgaard, Annette Sadolin, Niels

Smedegaard, Tarek Sultan al-Essa, Beat Walti

Reportable Shareholders

Ordinary Shares: Ernst Göhner Stiftung (9,67%), Agility Public Warehousing Company K.S.C.P (7,98%), BlackRock, Inc. (7,82%), The Capital Group Companies Inc. (5,09%), Morgan Stanley (5,02%)

Developm	ent of Share Capital				
Date	Number of Shares	Capital	Currency	Calculated Par Value	
currently	240.000.000	240.000.000	DKK	1,00	
12/2020	233.000.000	233.000.000	DKK	1,00	
12/2019	235.000.000	235.000.000	DKK	1,00	
12/2018	188.000.000	188.000.000	DKK	1,00	

Listed Securit	ies			
ISIN	WKN	Security Name	Stock Market Segment	Share of Total Capital (%)
DK0060079531	A0MRDY	DSV A/S	OMX C 20	100%

Financial Figures					
in m DKK	2020	2019	2018	2017	2016
Accounting (as at 31.12.)	IFRS	IFRS	IFRS	IFRS	IFRS
Revenue	115.932,00	94.701,00	79.053,00	74.901,00	67.747,00
Net Profit	4.250,00	3.700,00	4.000,00	2.981,00	1.668,00
EPS	18,74	15,72	22,47	16,19	8,99
Dividend	4,00	2,50	2,25	2,00	1,80
Cashflow	10.276,00	6.879,00	4.301,00	4.664,00	1.564,00
Total Assets	96.250,00	97.557,00	38.812,00	38.388,00	40.367,00
Equity Ratio (%)	48,26	50,07	36,43	37,65	32,39
Employees (number)	56.621	61.216	47.394	45.636	44.779

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XPO LOGISTICS, INC.

Company Profile

XPO Logistics, Inc. describes itself as a leading asset-light provider of third-party logistics services. Shippers and freight forwarders use the company's capabilities, enabling supply chain solutions. Beyond domestic transportation services, XPO is active internationally in air and ocean freight. In the recent past, the company has grown rapidly through external expansion. With a total price of USD 2.96 billion, the acquisition of Norbert Dentressangle SA in 2015 was by far XPO's largest deal to date. In 2014, the French group had generated annual revenues of USD 5.5 billion on a pro forma basis. In 2021, the logistics segment was spun off into GXO Logistics, Inc. whose shares have been listed separately since August 2021.

General Information

Address: Five American Lane Contact: Tavio T. Headley Country: USA
06831 GREENWICH, CT E-Mail: tavio.headley@xpo.com Sector: Freight transport

Internet: www.xpo.com Phone: +1-855-976-6951

Fiscal Year End: 31.12. Fax: -

Authorities

Executive Board: Bradley S. Jacobs (chair), Louis Amo, Josephine Berisha, Diana Brown, Troy A. Cooper, Matthew Fassler, Luis Gómez, Mario Harik, Tavio Headley, LaQuenta Jacobs, Dennis McCaffrey, Ravi Tulsyan, Drew Wilkerson
Supervisory Board: Bradley S. Jacobs (chair), AnnaMaria DeSalva (deputy), Jason W. Aiken, Michael G. Jesselson, Adrian P. Kingshott, Mary Kissel, Allison Landry, Johnny C. Taylor, Jr.

Reportable Shareholders

Ordinary Shares: Bradley S. Jacobs (16,60%), Orbis Investment Management Ltd. (12,50%), BlackRock, Inc. (7,50%), The Vanguard Group (7,20%)

Developme	ent of Share Capital				
Date	Number of Shares	Capital	Currency	Calculated Par Value	
currently	115.000.000	115.000	USD	0,001	
12/2020	102.203.908	102.204	USD	0,001	
12/2019	92.357.540	92.358	USD	0,001	
12/2018	109.194.970	109.195	USD	0,001	

Listed Securit	ies			
ISIN	WKN	Security Name	Stock Market Segment	Share of Total Capital (%)
US9837931008	A1JHUP	XPO Logistics Inc. Reg. shares	Listed	100%

Financial Figures					
in m USD	2020	2019	2018	2017	2016
Accounting (as at 31.12.)	US-GAAP	US-GAAP	US-GAAP	US-GAAP	US-GAAP
Revenue	16.252,00	16.648,00	17.279,00	15.380,80	14.619,40
Net Profit	110,00	419,00	422,00	340,20	63,10
EPS	1,08	4,54	3,86	2,84	5,68
Dividend	0,00	0,00	0,00	0,00	0,00
Cashflow	885,00	791,00	1.102,00	798,60	625,40
Total Assets	16.169,00	14.128,00	12.270,00	12.601,60	11.698,40
Equity Ratio (%)	16,75	19,42	29,14	28,60	23,08
Employees (number)	102.000	100.000	100.000	95.000	87.000

Bolloré S.A.

Sample

Company Profile

Rooted in 1822, Bolloré S.A. represents one of the world's largest groups. Its business activities are focused on three segments: Transport & Logistics, Communications, and Power Storage & Systems. In the Transport & Logistics segment, Bolloré is active in ports, freight forwarding and railways in more than 100 countries in Europe, Asia, Africa and North and South America. The company is also a major player in petroleum logistics in Europe. The communications division consists primarily of the shareholding in Vivendi S.A. (slightly less than 30 per cent), which holds leading market positions in the music, pay-TV, advertising, publishing and mobile video games businesses. In the Power Storage and Systems segment, Bolloré is involved in the production of LMPR electric batteries, clean transport solutions and the marketing of energy storage solutions.

General Information

Address: Tour Bolloré, quai de Dion-Bouton Contact: Daniel Lallemand Country: France

92811 Puteaux cedex E-Mail: daniel.lallemand@fr.dti.bollore.com Sector: Conglomerates

Internet: www.bollore.com Phone: +33-1-4696-4433
Fiscal Year End: 31.12. Fax: +33-1-4696-4422

Authorities

Executive Board: Cyrille Bolloré

Supervisory Board: Cyrille Bolloré (chair), Yannick Bolloré (deputy), Cedric de Bailliencourt (deputy), Nicolas Alteirac, Sébastien Bolloré, Marie Bolloré, Chantal Bolloré, Virginie Courtin, Dominique Hériard-Dubreuil, David Macmillan, Céline Merle-Béral, Alexandre Picciotto, Francois Thomazeau

Reportable Shareholders

Ordinary Shares: Vincent Bolloré (64,28%), Yacktman Asset Management LP (5,47%), Orfim (5,27%)

Developm	ent of Share Capital				
Date	Number of Shares	Capital	Currency	Calculated Par Value	
currently	2.947.446.874	471.591.500	EUR	0,16	
12/2020	2.946.208.874	471.393.419	EUR	0,16	
12/2019	2.944.598.874	471.135.819	EUR	0,16	
12/2018	2.929.569.051	468.731.048	EUR	0,16	

Listed Securiti	ies			
ISIN	WKN	Security Name	Stock Market Segment	Share of Total Capital (%)
FR0000039299	875558	Bollore S.A. Bearer shares	Listed	100%

Financial Figures				
in m EUR	2020	2019	2018	2017
Accounting (as at 31.12.)	IFRS	IFRS	IFRS	IFRS
evenue	24.109,40	24.843,40	23.024,40	18.325,00
et Profit	425,60	237,40	235,40	694,90
PS	0,15	0,08	0,08	0,24
dend	0,06	0,06	0,00	0,06
shflow	2.232,80	2.580,60	1.998,60	2.067,00
al Assets	57.869,00	58.169,70	55.429,40	55.507,00
uity Ratio (%)	15,65	15,58	16,61	18,74
mployees (number)	79.000	84.000	81.000	59.411

Stadler Rail AG

Company Profile

Stadler Rail AG is one of the major system providers of solutions in rail vehicle construction. As such, the Group has built up a broad product portfolio in the mainline and urban transport sectors, ranging from high-speed and intercity trains to regional, suburban and metro trains as well as tram-trains and trams. Stadler also produces mainline locomotives, shunting locomotives and passenger coaches, including the most powerful diesel-electric locomotive in Europe. Furthermore, Stadler considers itself the world's leading manufacturer of rack railway vehicles. In addition to several production and engineering sites, the group has over 60 service locations. The business is divided into the two segments Rolling Stock (production of rail vehicles) and Service & Components.

General Information

Address: Ernst-Stadler-Strasse 1 Contact: Daniel Strickler Country: Switzerland
CH-9565 Bussnang E-Mail: ir@stadlerrail.com Sector: Freight transport

Internet: www.stadlerrail.com Phone: +41 71 626 86 80

Fiscal Year End: 31.12. Fax: -

Authorities

Executive Board: Peter Spuhler (chair), Daniel Baer, Markus Bernsteiner, Ansgar Brockmeyer, Philipp Brunner, Jure Mikolcic, Inigo Parra, Christian Spichiger, Raphael Widmer

Supervisory Board: Peter Spuhler (chair), Hans-Peter Schwald (deputy), Barbara Egger-Jenzer, Christoph Franz, Fred Kindle, Wojciech Kostrzewa, Doris Leuthard, Kurt Rüegg

Reportable Shareholders

Ordinary Shares: PCS Holding AG (41,50%), RAG-Stiftung (4,50%)

Developme	ent of Share Capital				
Date	Number of Shares	Capital	Currency	Calculated Par Value	
currently	100.000.000	20.000.000	CHF	0,20	
12/2019	100.000.000	20.000.000	CHF	0,20	
12/2018	100.000.000	20.000.000	CHF	0,20	
12/2017	100.000.000	20.000.000	CHF	0,20	

Listed Securit	ies			
ISIN	WKN	Security Name	Stock Market Segment	Share of Total Capital (%)
CH0002178181	A2ACPS	Stadler Rail AG Reg. shares	SPL(CH)	100%

nancial Figures				
m CHF	2020	2019	2018	2017
counting (as at 31.12.)	IFRS	IFRS	HGB	HGB
venue	3.084,95	3.200,79	2.000,81	2.428,04
Profit	137,61	127,18	117,78	171,46
6	1,38	1,27	1,18	1,72
lend	0,85	1,20		
nflow	-205,80	-186,85	-193,28	451,80
l Assets	4.510,91	3.799,72	2.884,63	2.663,08
ity Ratio (%)	17,07	18,99	27,67	28,46
nployees (number)	12.303	10.918	8.874	7.748

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Available separately:

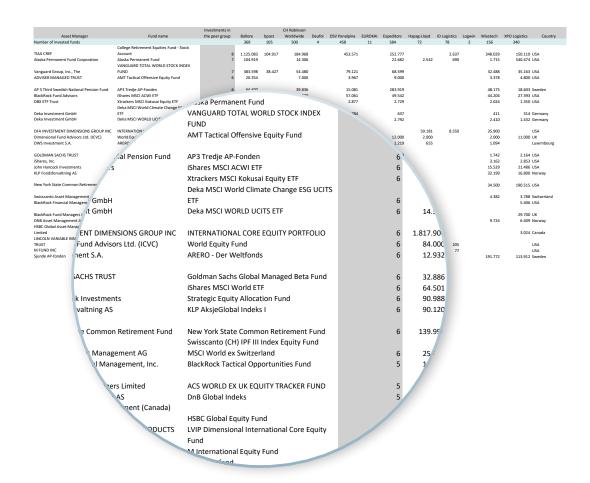
WORLD INVESTMENT STUDY TRANSPORT & LOGISTIC: MATRICES+

Exclusive data matrices of logistics-related investments of the international fund industry, available for ten different market segments!

The combination of the company and fund ownership databases (that form the basis of the World Investment Study Transport and Logistics), provides a unique insight into the logistics-related investments of the international fund industry in the respective market sectors considered.

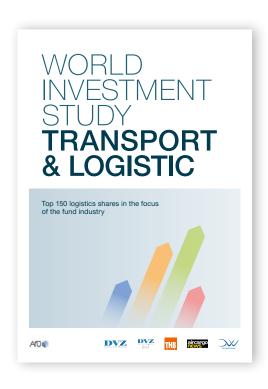
- ✓ This represents the largest investor group on the stock market, which is why their
 actions have a major influence on share prices.
- ✓ A sound insight into this area is therefore of strategic relevance for every listed company in the logistics sector or its CFO, as well as for each of its capital market service providers!
- ✓ The comparison with the respective peer group makes potential investors aware of what is essential:
 - In general, for the targeted expansion of the investor distribution list
 - In particular, e.g. for the preparation of capital measures
 - For the planning or controlling of roadshows, for example in the context of an IPO, a capital increase, a new product launch or for announcing analyses
- ✓ In addition, it becomes apparent how one's own (stock market-oriented) company is perceived on the capital market in comparison to other sectors. If, for example, shares of a company are clearly underrepresented in the funds for no apparent reason, this indicates deficits in addressing investors.
- ✓ Each of the ten matrices available are also relevant for all financial institutions and consultancies that deal with the various segments of the logistics industry from a capital market perspective.

The individual matrices contain a total of more than 1,200 top funds that are most heavily invested in the featured companies!



A separate matrix is available for the following segments of the logistics market:

- 1. Top logistics companies
- 2. Logistics companies incl. land transport and contract logistics
- 3. CEP
- 4. Air freight/airports incl. specific suppliers
- 5. Sea freight/ Ports/ Ship financing incl. specific suppliers
- 6. Rail transport incl. specific suppliers
- 7. Logistics suppliers
- 8. Commercial vehicle manufacturers and their suppliers
- 9. Logistics real estate
- 10. Logistics IT



WORLD INVESTMENT STUDY

TRANSPORT & LOGISTIC

Top 150 logistics shares in the focus of the fund industry

<u>The</u> unique overview of listed companies from the logistics sector! Information • Authorities • Reportable Shareholders • Financial Figures

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